

January 11, 2005

Allied Ventilation  
21714 Schmenman  
Warren, MI 48089

Attn: To Whom It May Concern

Re: Allied Performance For Auburndale  
Ford Michigan Truck Assembly BP701 Final Line Rearrangements

Gentlemen,

I am writing this letter in effort to communicate Auburndale's complete satisfaction with your organizations performance on the above referenced project. Your project team including Mr. Seraphinoff and Mr. Baran did an outstanding job in every aspect including but not limited to planning, documentation, scheduling, field execution and contract closeout. I would work with Allied on any of Auburndale's projects and recommend you to who ever was seeking services in your work arena.

We at Auburndale look forward to building on the relationship we have started with Allied and hope you share the same view. Thank you for a job well done!

Sincerely,  
Auburndale Company, Inc.



Joel Lewandowski  
Project Executive – Automotive Segment Leader

4310 Lagrange St.  
P.O. Box 6567  
Toledo, OH 43612

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5245 Cogswell Road  
Wayne, Michigan 48184  
734-467-5261 (Direct Line)  
734-467-6353 (Fax Line)

February 1, 2005

Mr. Joel Lewandowsky  
Dumas Turner Auburndale  
43334 West Seven Mile Road  
Suite 300  
Northville, MI 48167

**Subject: End of line project, WA/TT bid package 701**

Joel,

We would like to take a moment to commend you and your entire teams performance during the execution of the End of Line Project here at the Michigan Truck Plant. Walbridge/Tri-Tec received a very complimentary letter from Ford Motor Company regarding the performance on this project, and it is due in large part because of the cooperation, understanding, focus and initiative that the DTA team exhibited.

To give you some background on this job, the project was conceived to be completed in a multiple shutdown scenario at Christmas and July. When the plants Christmas shutdown plan changed, most people within the Ford construction world felt that it was an impossible task to complete in the new time frame. The plants management team (Jorge Manzano, Terry Lamansky and Aaron Bobkin) and I discussed the complexity and timeframe and determined that it was obtainable if we employed the services of a trustworthy installation partner in the project.

Since I was unfamiliar with DTA, and quite honestly, you and your subcontractors, I challenged you more than most Program Managers would have. You met or exceeded all of those challenges. We also threw many additional challenges at you that often go unlooked in the end; timing changes, extra work, power outages, union issues, hidden interferences, etc. All of which were met with the correct and timely response.

One of the initial primary challenges I presented beyond the schedule was the submittal of your "Quality Plan". The development of your KANBAN system far exceed our expectations. What was equally impressive was that it was followed, recorded and reported every day of the shutdown. It was obvious that substantial work contributed to this being a "Quality Plan" of world class performance.

Your selection and management of the subcontractors was also exceptional. It also helps to have your subcontractors perform as well as DTA did. I would be remiss in not mentioning that Aristeo, Hall Engineering and Allied Ventilation were major players in the success of the program. Without their execution, we all would have failed the same. You built a good team, and those players need to be commended as much as you.

Attached is a copy of the letter that I received from Terry Lamansky, Ford Motor Company. In my 20 years experience, I have never received a letter as complimentary as Terry's. I want you to have a copy as well since it was your teams' performance that enabled us to succeed the way we did.

The real customer is sometimes lost in projects like this. The customer here was not Walbridge/Tri-Tec nor Ford Motor Company. In Terry Lamansky's letter, he mentions the real customer. Those skilled tradesman and plant UAW operators that will live with your installation are really the customers. Their compliments to Terry are ultimately the real accomplishment, because they are the ones that will live with your hard work for the next 20 years.

It was with great pride and satisfaction to have been part of this project with you. From all members of the Walbridge/Tri-Tec team and particularly Chris Morgan and myself, our deepest thanks for performing so well. Pass along our thanks to your team and subcontractors the same.

Sincerely,

*Dennis Cipriano*

Dennis Cipriano  
Walbridge / Tri-Tec

Cc: C. Morgan  
T. Lamansky  
S. Dunn  
J. Campbell  
J. Pogrmich  
K. Fitchett  
S. Schultz  
P. Gallagher



Vehicle Operations  
Michigan Truck Plant

Dennis Cipriano  
Tri-TBC LLC  
65 Cadillac Square  
Detroit, Michigan 48226

Dear Mr. Cipriano,

I want to compliment you and the whole WA/TT team on an outstanding job in planning, organizing, managing and completing the End of Line Equipment (EOL) rearrangement (BP#701) at Michigan Truck Plant.

The End of Line Equipment project was a major success. The project was complex requiring exact coordination between the Ford Motor Company equipment vendors, plant resources, and DTA subcontractors. Due to the level of experience, organizational skill and professionalism, the WA/TT team and the prime contractor (DTA) were able to complete this job ahead of schedule with only minor issues. This is greatly appreciated by the Ford Motor Company, Michigan Truck Plant and Vehicle Operations (VO) management teams.

I especially want to comment on your team's safety performance on this job. The WA/TT team submitted a complete "Pre-Task Safety Analysis" book for all contractors including DTA prior to the shutdown week on 12/15/04. The two minor safety incidents that occurred on the EOL job were reported to MTP plant management within 24 hours with a detailed incident report, digital pictures and a follow-up safety talk by DTA and the WA/TT safety engineer. The plant safety engineer's concerns with the fire protection system rework were remedied in a timely manner without job delays. Good work!

The DTA team did an outstanding job working with MTP plant personnel. The team was courteous and responsive to plant concerns. The concerns were handled in a timely manner and punch list items were completed prior to leaving the job site. I have received many compliments from plant personnel (production workers, skilled trades, engineers and supervisors) on their job performance.

I have been with Ford Motor Company for twenty (20) years and have worked on many projects in my career. The End of Line Rearrangement project has to be the best managed and well run project that I have been associated with to date.

Thank you.

Sincerely,

A handwritten signature in black ink, reading "Terry A. Lamansky". The signature is written in a cursive style with a large, sweeping flourish at the end.

Terry A. Lamansky  
Launch Facilities Manager  
Ford Motor Company  
Michigan Truck Plant